



Lendistry Product Guide

Your Partner for Scalable Mission-Based Lending

As of January 2024

	Traditional Term Loan (Now funds in as few as 5 days)	Non-Revolving Line of Credit	Commercial Real Estate ¹ (Owner-Occupied)	Commercial Real Estate ¹ (Investor)
Loan Amounts²	\$25,000 - \$5,000,000	\$25,000 - \$3,000,000	\$150,000 - \$10,000,000	\$150,000 - \$10,000,000
Minimum FICO³	640 ⁴	640	640	640
Minimum TIB	Greater than 2 years	Greater than 2 years	Greater than 2 years	Greater than 2 years
Interest Rate	WSJP + 2-6% (Variable)	WSJP + 4-6% (Variable)	P + 2% -3.25% Fixed / Variable	P + 2.25 - 3.5% Fixed / Variable
Term	Up to 5 years fully amortizing	Up to 2-year draw down period thereafter fully amortized up to 5 years	10-year term / 25-year amortization	10-year term / 25-year amortization
Certain Qualifications⁵	GDSCR>1.25, BK>5 years; No felonies, judgement or active tax liens (must be on payment plan)	GDSCR>1.15, BK>5 years; No felonies, judgement or active tax liens (must be on payment plan)	GDSCR>1.15; Property NOI>1; No environmentally impaired property; 75% max LTV; Property taxes paid current	GDSCR>1.15; Property NOI>1; No environmentally impaired property; 70% max LTV (subject to Property type); Property taxes paid current
Documentation	3 years tax returns (business and personal); 3 months bank statements/banking verification; PFS (guaranty docs if applicable)	3 years tax returns (business and personal); 3 months bank statements/banking verification; PFS (guaranty docs if applicable); Custodial account	3 years tax returns (business and personal); 3 months bank statements/banking verification; PFS (guaranty docs if applicable); Rent roll, Mortgage statement; Insurance	3 years tax returns (business and personal); 3 months bank statements/banking verification; PFS (guaranty docs if applicable); Rent roll; Mortgage statement; Insurance
Prepayment Penalty (as applicable)	5% year 1; 4% year 2; 3% year 3; 2% year 4; 1% year 5	3% year 1; 2% year 2	5% year 1; 4% year 2; 3% year 3; 2% year 4; 1% year 5	5% year 1; 4% year 2; 3% year 3; 2% year 4; 1% year 5
Revenue/Cashflow Trend	Improving YOY	Improving YOY	Improving YOY	Improving YOY
Guaranty (State or SSBCI)⁶	CA, AZ, CO, MD, LA, IL, NY	CA, AZ, CO, MD, LA, IL, NY	CA, AZ, CO, MD, LA, IL, NY	N/A

¹Commercial real estate loans available under United States Small Business Administration programs may be subject to additional/alternative terms. Rates and terms not applicable to any specialty commercial real estate lending product that may be offered by Lendistry or its subsidiaries from time to time. | ²Contract Financing capped @ \$1,000,000; All others up to \$5,000,000 with guarantee. | ³All Guarantors, exceptions are granted on a case-by-case basis. | ⁴Traditional terms loans may be eligible for expedited processing with a minimum FICO of 700. | ⁵Projections must support a Debt Service Coverage Ratio (DSCR)>1. | ⁶Additional guarantees are expected. Can't lend in the following states: SD, ND, NV and VT.

Credit is subject to approval. Rates and programs are subject to change; certain restrictions apply. Terms and conditions subject to commitment letter.

	SBA 7(a) Working Capital (Now funds in as few as 5 days)	SBA 7(a) General Purpose	SBA 7(a) Real Estate ¹
Loan Amounts ²	\$25,000 - \$500,000	\$150,000 - \$5,000,000	\$150,000 - \$5,000,000
Minimum FICO ³	680	640	640
Minimum TIB	Greater than 2 years	Greater than 2 years	Greater than 2 years
Use of Proceeds	working capital, equipment purchase, inventory purchase	business acquisition, equipment purchase, refinance of eligible business debt(s); leasehold improvements	business property purchase or refinance of eligible business property
Interest Rate	WSJ Prime +4.50% (up to \$350,000) WSJ Prime +3.00% (\$350,001 to \$500,000)	Up to WSJ Prime +4.50% (up to \$350,000) Up to WSJ Prime +3.00% (\$350,001 to \$500,000)	Up to WSJ Prime +2.00%-3.00%
Term	10 years	10 years	25 years
Certain Qualifications	SBSS Score 155+; GDSCR>1.0x (for loans from \$150,001 - \$500,000); No BK/Charge-offs < 5 years, No active judgements or liens (must be on paid-off or repayment plan)	GDSCR>1.0x (for loans from \$150,001 - \$500,000); No BK/Charge-offs < 5 years, No active judgements or liens (must be on paid-off or repayment plan)	GDSCR>1.0x (for loans from \$150,001 - \$500,000); No BK/Charge-offs < 5 years, No active judgements or liens (must be on paid-off or repayment plan)
Documentation	3 years Business Tax Returns; 1 year Personal Tax Return; Business Bank Statement/Banking validation; Required SBA docs per SOP 5010	3 years Business Tax Return; 3 years Personal Tax Return; Personal Financial Statement; Business Bank Statement/Banking validation; Business Debt Schedule; Required SBA docs per SOP 5010	3 years Business Tax Return; 3 year Personal Tax Return; Personal Financial Statement; Business Bank Statement/Banking validation; Business Debt Schedule; Required SBA docs per SOP 5010
Prepayment Penalty	N/A	N/A	5%, 3%, 1% of remaining balance
Revenue Trend	N/A	Improving YOY	Improving YOY
Guaranty ⁶	National	National	National

¹Commercial real estate loans available under United States Small Business Administration programs may be subject to additional/alternative terms. Rates and terms not applicable to any specialty commercial real estate lending product that may be offered by Lendistry or its subsidiaries from time to time. | ²Contract Financing capped @ \$1,000,000; All others up to \$5,000,000 with guarantee. | ³All Guarantors, exceptions are granted on a case-by-case basis. | ⁴Additional guarantees are expected. Can't lend in the following states: SD, ND, NV and VT. | ⁷SBA loans issued by Lendistry SBLC, LLC, a wholly owned subsidiary of B.S.D. Capital, Inc. dba Lendistry. California Financial Lender, License #60DBO-49327. NMLS# 1571851.

Credit is subject to approval. Rates and programs are subject to change; certain restrictions apply. Terms and conditions subject to commitment letter.

©2024 B.S.D. Capital, Inc. dba Lendistry. All rights reserved. Loans are made pursuant to state law and may not be available in all states. SBA loans originated by Lendistry SBLC, LLC, a wholly owned subsidiary of B.S.D. Capital, Inc. dba Lendistry. Lendistry SBLC, LLC is approved to offer SBA loan products under SBA's 7(a) Lender Program. NMLS# 1571851 California residents: Loans made or arranged pursuant to a California Finance Law license. B.S.D. Capital, Inc. dba Lendistry California Finance Lender, License #60DBO-66872. NMLS# 1945565. Lendistry SBLC, LLC California Finance Lender, License #60DBO-49327.